

# WOMEN LEADING CHANGE



## TRAINING PROGRAM

**12<sup>th</sup> -16<sup>th</sup> March 2018**

### INTRODUCTION

This certificate Program brings together 30 East African women with world class facilitators. The curriculum strengthens leadership skills which will, in turn, transform the graduate's organizations, families, and communities. Participants will come together for one week in the university classroom followed by three months of real world application with the support of a leadership coach.

### TARGET AUDIENCE

East African women from business, government, and non-profit sectors who aspire to positions of increasing responsibility and influence. Applicants are over 25 years of age, college graduates, and fluent in English.

### COURSE OBJECTIVES

#### **Negotiation**

Learn the art of negotiation to improve working relationships and resolve disputes.

#### **Self-Awareness**

Grow as a leader by first understanding your own strengths and areas for improvement.

#### **Mindset**

Create successful strategies to challenge the barriers in your workplace, community, and in yourself.

#### **Leadership**

Learn and apply best practices for leading a team and implementing a vision for change.

### Women Leading Change

The Sasamani Foundation in partnership with University of Dar es Salaam Business School

### COURSE DESIGN

#### **Experience through practice**

Hands on practical exercise allow participants to test out theories in real world scenarios.

#### **Analyze using reflection**

Participants reflect upon classroom activities and build action plans to apply the learning into their lives.

#### **Deepen understanding through mentoring**

Guest speakers provide real world case studies and offer practical answers and advice to participants.

#### **Build new habits through coaching**

Leadership coaches will support and hold participants accountable as they follow through on action plans developed in class.

### CERTIFICATION

Participants earn a UDSM Business school Certificate of participation.

### TRAINING FEES

Training fee is 896,000/=Tsh or 400\$ which will cover tuition fee, course material and refreshments. Travelling cost and accommodation will be on participants.

#### **For more details please visit:**

<https://www.thesasamanifoundation.org/women-leading-change>  
or [www.udbs.udsm.ac.tz](http://www.udbs.udsm.ac.tz)

### DEADLINE FOR APPLICATION

Deadline for application submission is 15<sup>TH</sup> of February 2018

#### KEY FACILITATORS:

CRISTINA ESCALLON, London Business School  
ERICA MOHR, The Sasamani Foundation  
GOODLUCK CHARLES, UDSM Business school  
NEEMA MORI, UDSM Business school  
STEPHERNSON CARLEBACH, Harvard University



#### CONTACTS

For any query or clarification please do not hesitate to contact the Women Leading Change Coordinator, Neema Harold at: +255 714 256 703, [wlc.udbs@gmail.com](mailto:wlc.udbs@gmail.com). Physical contact: UDBS, 4thFloor, room No.414 Monday to Friday.